

2016 Annual Report Information

2016 was a year in which the focus was the restoration and renovation of the 1730 Conant House. The project, which was undertaken by Cape Associates from Yarmouth, MA, began construction in December 2015 and finished in October 2016. A dry and hot summer affected weekly visitation, but the Museums held a number of programs and events that drew large crowds, including:

- Thirty-seven lectures were held, including appearances by Nathaniel Philbrick, Michael Holley, Ian Toll, Jerry Thornton, Nathalia Holt, Alice Dreger and Paul Brandus. The Philbrick lecture, held at the 1st Congregational Church, drew an audience of nearly 400 people
- The Museums on the Green introduced two new events: the 5K Walk for History, held on May 22, and the Historic House Tour of Falmouth Village Green. Each drew enthusiastic crowds.
- The 17th annual Heritage Award was held in April and had a maritime theme, honoring the Tietje family of Falmouth and retiring Admiral Thomas Bushey of Massachusetts Maritime Academy
- Other events were reprised from previous years, including the 'Around the Sound' cruise, Cape Cod Hydrangea Festival, Katharine Lee Bates Poetry Fest, 47th annual Antique Sale, 'A Visit with the Night Watchman', and the Holiday Traditions Tour of the 1790 Dr. Francis Wicks House
- For the third year in a row, the Museums on the Green was a participant in the Highland Street Foundation's "Free Fun Friday" program, drawing large audiences to Falmouth as the grant paid for their admission
- Children's programs included the annual Teddy Bear Picnic and Animal World Adventures
- School programs featured visits from all of the third grade classes from all five Falmouth elementary schools and visits to the 7th grade classrooms at the Lawrence School
- Collaborative events included the annual "Inspired by Nature" educational program, teaming up with the Falmouth School Department, Cape Cod Symphony, Falmouth Art Center, Salt Pond Areas Bird Sanctuaries and the National Oceanographic and Atmospheric Association (NOAA); the Falmouth School Department on two ceramics projects; Arts Falmouth on the annual Jazz Stroll; the Falmouth Village Association on a Mother's Day event and a Christmas event; the Falmouth Garden Club on the Holiday Traditions Tour; and the Falmouth Chamber of Commerce on a Business after Hours
- Several nonprofits in Falmouth and the region used the Cultural Center for their own events, including the 300 Committee for a series of winter lectures; the Falmouth Village Association for business meetings; the women's empowerment group WE CAN for their monthly meetings; and Memory Café for their monthly meetings. The local Girl Scouts also held events at our facility.
- Thirty-six very well-attended walking tours were conducted throughout the visitation season (Tuesday and Thursday mornings), while five historic trolley tours were held in September and October.

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We apologize for any errors or omissions. Please contact us with corrections: 508-548-4957; PO Box 174, Falmouth, MA 02541; info@museumsonthegreen.org .

	<u>Operating Cash Flow 2016</u>	
	2016	2015
Income		
Donations	67,646	61,391
Fundraising Grants	27,722	46,520
Membership/Programs	31,509	22,651
Rental Income	18,534	25,415
Other income	3,803	10,064
Net from Operations	149,214	166,040
Support from Investments	61,515	75,069
Expenses		
Payroll	124,287	149,800

Admin & Technology	20,369	22,713
Bldgs & Grounds	11,147	16,117
Utilities	15,771	15,197
Insurance	11,147	13,078
Development	9,694	11,900
Curatorial	5,093	6,884
Equipment	7,024	6,143
	204,531	241,831
Net Income	6,198	(721)

CAPITAL ACCOUNTS CASH FLOW 2016

	Historical Society	Conant Campaign	Total
Beg. Balance 12/31/2014	618282.22	219158.39	837440.64
Income			
Gift Stock Received	0	0	0.00
Conant House Donations		732027.33	732027.33
Memorial Donations	2832.29		2832.29
Grants/Other	600.00		600.00
Line of Credit Draw		200000.00	200000
Interest & Dividends	12600.40	82.57	12682.97

Realized Gain	9156.16		9156.16
Unrealized Gain(Loss)	32116.86		32116.86
Total Income	57305.71	932109.9	989415.61
Disbursements			
Fees	5662.55		5662.55
Gift Stock to Annual Appeal	0.00		0
Shelving	15641.88		15641.88
Conant House Architects		38745.96	38745.96
Conant Construction		864367.2	864367.20
Repay Line of Credit		162858.2	162858.20
Conant Expenses		66547.21	66547.21
Transfer to Operating	61515.17		61515.17
Total Disbursements	82819.6	1132518.57	1215338.17
End Balance 12/31/2015	592768.33	18749.72	611518.08
Net Investment Gain	48210.87	82.57	48293.44
Rate of Return	8.53%	0.10%	

Falmouth Historical Society

Restore and Renew Conant House

Budget as of December 31, 2016

	Total Budget	Actual To Date	Estimated Remaining	Total Cost
Construction Costs	820,000	873,501	0	873501
Architectural & Engineering Services	135,000	124,539	2,500	127039
Moving & storage	18,000	13,770	300	14070
Accounting	0	5,850		
Archival Storage Shelving	38,000	21,589	0	21589
Financing Expenses	0	2372.09		
Fundraising Expenses	8,000	3,670	1,200	4870

Insurance	11,000	10,562	0	10562
Phones & Computers	5,000	11,453	0	11453
Furnishings	30,000	15,288	2,000	17288
Landscaping	35,000	0	0	0
Exhibits	0	0	25,359	25359
Contingency/Reserve	200,000	0	200,000	200000
TOTAL BUDGET	\$ 1,300,000	\$ 1,082,594	\$ 231,359	\$ 1,305,731

FUNDS RAISED TO DATE

	Total Budget	Actual To Date	Pledges recvbl	Need to Raise
Grants				
CPC	\$ 200,000	110,105	89,895	0
Mass. Cultural Council	\$ 250,000	250,000	0	0
Individuals				
Board of Directors	\$ 100,000	92,645		7,355
All Other Individuals	\$ 400,000	297,627	36,501	65,872
Foundations	\$ 350,000	318,000	12,500	19,500
TOTAL RAISED	\$ 1,300,000	\$ 1,068,377	\$ 138,896	\$ 92,727