



# Falmouth Historical Society 2026 Annual Meeting

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Falmouth Historical Society/Museums on the Green

2026 Annual Membership Meeting Minutes  
January 24, 2026

Welcome message – Ann Stone

- Approval of Minutes from 2025 Annual Meeting
- Recognized staff:
  - Meg Costello
  - Donna Garcia
  - Melissa Gray
  - Aaron Guzman
  - Jennifer Kelly
  - Erin Usawicz
  - Kaileen Powers
  - Rachel Lovett
- Introduced Directors:
  - Carolyn Tarr
  - Bob Ripley
  - Judy Durham
  - Ann Stone (stepping down)
  - Robin Ketchum
  - John Bissonette
  - Heather Shepley
  - Tom Mountford
  - Michael Kasparian
  - Rocco Maffei

Elect New Director: Linda Karmen – motion made to elect  
– seconded-all in favor

New Slate of Officers:	Carolyn Tarr –
President	John Bissonette –
Vice President	Bob Ripley –
Treasurer	Robin Ketchum –
Secretary	
Motion made – all in favor	

- **Carolyn Tarr – Incoming President**
- Welcome message from the new president.
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- **Financial Report- Bob Ripley**
- Cash Balance – up 41% year over year
- Endowment – up 6%
- IRS Refund – payroll tax liability \$49,617
- Actual Revenue came in at 15.7% over 2025 budget
- Actual expenses in line with 2025 budget – down 1% over last year
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- See balance sheet – attached
- See operating budget – attached
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- **Kaileen Powers – Capital campaign consultant**
- Raised \$531,196 23 so far – 53% of the way towards our goal on one million.
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- **Rachel Lovett – Executive Directors Report**
- Fix the Wicks Campaign – installed HVAC and wall paper restoration
- Education assistant hired – Erin Usawicz
- Establishment of the Robert J. Ripley Jr. Fellowship fund – which will be used to identify and acknowledge historical architecture in Falmouth
- 
- Future Programming highlights:
  - March 28- Whaling Symposium
  - July 25 – Champagne for the Campaign
  - September 23 – Tour of sea captains homes
  - December 10 – Concert and dinner
- 
- **Closing remarks from Carolyn Tarr**
- A gift was made to past president Ann Stone. Framed picture.
- Motion made to adjourn – All in favor
- 
- Respectfully Submitted
- Robin Ketchum, Secretary
- Falmouth Historical Society/Museums on the Green

# Welcome from Board Chair, Ann Stone & Approval of the 2025 Annual Meeting Minutes



# Current Board Members

- Ann Stone, President
- Judy Durham, Vice President
- Carolyn Tarr, Secretary
- Robert G. Ripley, Jr., Treasurer
  
- John Bissonnette
- Rocco Maffei
- Tom Mountford
- Michael Kasparian
- Robin Ketchum
- Heather Shepley



# Election of Linda Karmen

- Linda Karmen is a Falmouth resident with a deep interest in the town's history and a strong background in education and public service. She grew up in Connecticut and has a love of New England history. She worked as an early education teacher, Director of county wide pre-school services, and Deputy Commissioner of a Health Department where she oversaw a multi-million-dollar budget and a staff of over 300. Linda brings extensive experience in administration, collaboration, and strategic leadership, along with a creative approach to problem-solving and program development.
- Linda holds a BA from Mount Holyoke College and an MS in Early Childhood and Special Education from Syracuse University. Her volunteer service includes current work with Be BOLD and the Falmouth Service Center, as well as past leadership with VIPS. She values teamwork, enjoys working with people, and is enthusiastic to contribute her skills to advance the mission of the Falmouth Historical Society. Linda and her husband moved to Falmouth in 2017 to be closer to their children and grandchildren, who also live in the area.



# New Slate of Officers Election

- Carolyn Tarr, President
- John Bissonnette, Vice President
- Robert G. Ripley, Jr. for Continuing as Treasurer
- Robin Ketchum for Secretary



# Financial Review Highlights Overview



## 2025 Operating Results

- ✓ Cash Balances up 41% Year Over Year
- ✓
- ✓ Endowment up 6% Year Over Year
- ✓
- ✓ Payroll tax liability – IRS Refund of \$49,617
- ✓
- ✓ Actual Revenue Came in at 15.7% Over 2025 Budget
- ✓
- ✓ Actual Expenses In-Line With 2025 Budget - Down 1% Year Over Year
- ✓
- ✓ Gift Shop Sales Up 83% Year Over Year

# Falmouth Historical Society, Inc.

## Balance Sheet

As of December 31, 2025

	As of Dec 31, 2025	As of Dec 31, 2024	Total Change	% Change
<b>ASSETS</b>				
<b>Current Assets</b>				
Total Bank Accounts	\$ 312,572	\$ 221,606	\$ 90,966	41.05%
Total Other Current Assets	\$ 3,430	\$ 3,430	\$ 0	0.00%
<b>Total Current Assets</b>	\$ 316,002	\$ 225,036	\$ 90,966	40.42%
<b>Total Fixed Assets</b>	\$ 2,276,196	\$ 2,252,126	\$ 24,070	1.07%
<b>Other Assets</b>				
Cape Cod 5-Investment	893,559	842,010	51,549	6.12%
<b>Total Other Assets</b>	\$ 893,559	\$ 842,010	\$ 51,549	6.12%
<b>TOTAL ASSETS</b>	\$ 3,485,758	\$ 3,319,172	\$ 166,586	5.02%

# Falmouth Historical Society, Inc.

## Profit and Loss

January - December 2025

	Total			
	Jan - Dec 2025	Jan - Dec 2024	Change	% Change
<b>Income</b>				
<b>Donation</b>	110,634	154,390	-43,756	-28.34%
<b>Capital Campaign Donation</b>	102,693	11,068	91,625	827.81%
<b>Grants/Donations - Unrestricted</b>	87,742	179,730	-91,987	-51.18%
<b>Smythe Fund</b>	33,578	24,261	9,317	38.40%
<b>Membership Dues</b>	26,644	29,740	-3,096	-10.41%
<b>Program Income</b>	19,017		19,017	
<b>Rental Income</b>	17,438	20,115	-2,677	-13.31%
<b>Grants/Donations - Temporary Restricted</b>	11,150	8,590	2,560	29.80%
<b>Event Income</b>	7,315	10,029	-2,714	-27.06%
<b>Gift Shop Sales</b>	6,971	3,817	3,154	82.64%
<b>Sponsorship</b>	4,400	8,750	-4,350	-49.71%
<b>Sprintsail</b>	1,110	850	260	30.59%
<b>Miscellaneous Income</b>	800	555	245	44.14%
<b>Royalty</b>	383		383	
<b>Interest-Checking</b>	114	24	90	372.61%
<b>Lectures/Virtual Talks &amp; Events</b>		8,312	-8,312	-100.00%
<b>Walking Tours</b>		25	-25	-100.00%
<b>Total Income</b>	<b>\$ 429,989</b>	<b>\$ 460,257</b>	<b>-\$ 30,267</b>	<b>-6.58%</b>

<b>Expenses</b>				
<b>Administration</b>	218,851	197,245	21,606	10.95%
<b>Utilities</b>	23,376	18,660	4,716	25.27%
<b>Insurance</b>	22,844	47,454	-24,610	-51.86%
<b>Buildings &amp; Grounds</b>	13,025	20,756	-7,730	-37.24%
<b>Technology</b>	11,996	3,616	8,379	231.70%
<b>Capital Campaign</b>	10,441	5,855	4,586	78.33%
<b>Education Fund, Caroline S. Llyod</b>	10,413		10,413	
<b>Program Expense</b>	9,166	5,482	3,683	67.19%
<b>Event Expense</b>	7,167	9,543	-2,376	-24.90%
<b>Advertising &amp; Marketing</b>	6,973	6,014	958	15.93%
<b>Curatorial</b>	6,963	31,527	-24,565	-77.92%
<b>Gift Shop</b>	4,261	1,322	2,939	222.37%
<b>Print Materials</b>	3,103	178	2,925	1643.22%
<b>Legal &amp; Accounting Fees</b>	1,500	3,600	-2,100	-58.33%
<b>Membership Expense</b>	1,240	1,190	50	4.20%
<b>Development</b>	417	743	-327	-43.92%
<b>Meetings</b>	264		264	
<b>Professional Fees</b>	141		141	
<b>Interest &amp; Penalties</b>	0	3,839	-3,839	-100.00%
<b>Total Expenses</b>	<b>\$ 352,140</b>	<b>\$ 357,025</b>	<b>-\$ 4,885</b>	<b>-1.37%</b>
<b>Net Income</b>	<b>\$ 77,849</b>	<b>\$ 103,231</b>	<b>-\$ 25,382</b>	<b>-24.59%</b>

## Museums on the Green Operating Budget

	<b>2026 Board Approved Budget</b>
<b>REVENUE:</b>	
Admission	-
Donation-Appeal	125,000.00
Capital Campaign	100,000.00
Endowment Draw	41,500.00
Gift Shop Sales	6,000.00
Grants	75,000.00
Heritage Dinner	5,000.00
Programs & Walking Tours	20,000.00
Membership Dues	21,000.00
Rental Income	15,000.00
Smythe Fund	25,000.00
Sponsorship	10,000.00
Spritsail	750.00
<b>TOTAL REVENUE</b>	<b>444,250.00</b>

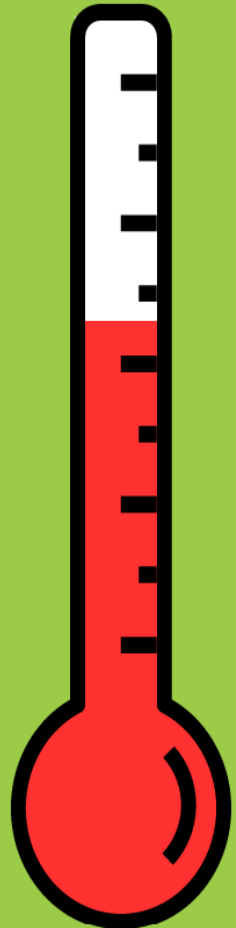
**EXPENSES:**

Gift Shop Merchandise	4,000.00
Advertising & Marketing, & Printing	10,000.00
Post Office/Safe Deposit Boxes	350.00
Salary, Taxes, & Benefits	266,033.00
Donor Development	2,000.00
Service & Credit Card Fees	3,700.00
Postage & Office Supplies	4,500.00
Dues/Subscriptions	2,000.00
Building & Grounds	20,750.00
Exhibits & Event Expenses	14,850.00
Heritage Dinner	5,000.00
Insurance	26,375.00
Sprintsail	350.00
Legal & Accounting	2,500.00
Utilities - Electric, Gas, & Water	22,200.00
Technology	16,500.00

<b>TOTAL EXPENSES</b>	<b>401,108.00</b>
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<b>NET SURPLUS/DEFICIT</b>	<b>43,142.00</b>
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# Kaileen Powers, Capital Campaign Consultant



THINGS ARE  
**HEATING UP**  
*(We are halfway there!)*  
**BUT WE NEED YOUR HELP!**

**AS OF JANUARY 2026  
WE HAVE**

**\$531,197.23**

**PLEGGED TO OUR \$1,000,000 GOAL**

## •Fix Wicks Campaign Updates:

Capital campaign is underway with restoration work completed includes wallpaper conservation, HVAC installation, and structural repairs to attic, basement. The remaining work is the double tiered portico, as well securing funds for future sustainability and public education programs.

We are also pleased to report a positive development: the Robert G. Ripley, Jr. Fellowship Fund, generously established by Board member Bob Ripley to advance the educational goals of the Fix Wicks Campaign, is anticipated to begin this summer, with an initial focus on historic architecture in Falmouth and the development of a working file on the town's historic houses.

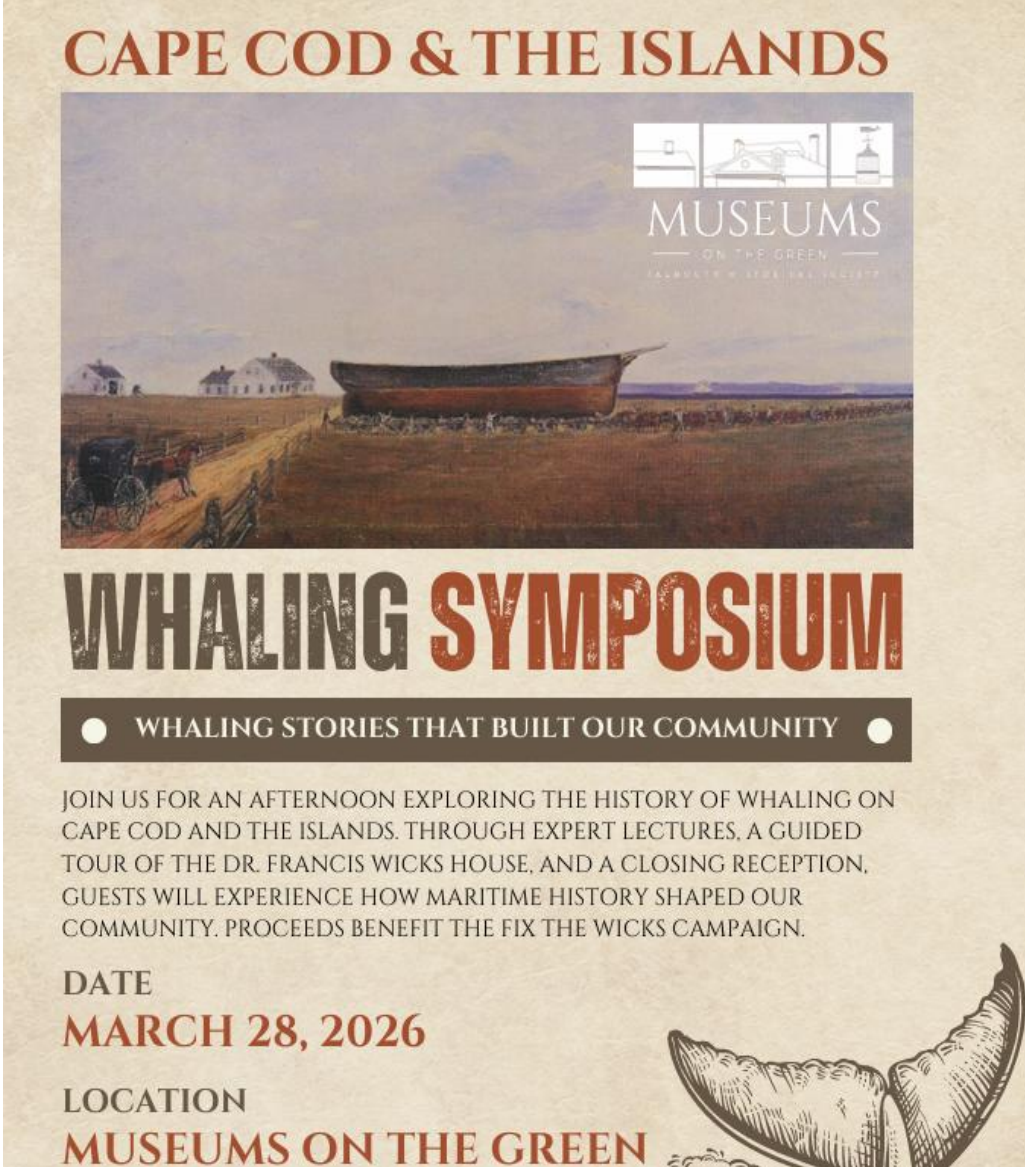
# Legacy Gift Opportunities



- A meaningful way to support the Fix the Wicks Campaign, and ensure the Museums on the Green continues to thrive for generations, is through a legacy gift. We encourage community members and board supporters to consider including the Society in their will or estate plans and letting us know so we can plan ahead, helping preserve the Dr. Francis Wicks House and its collections long into the future. Just as importantly, we invite supporters to share this opportunity with friends, family, and fellow community members, spreading awareness of how planned giving can make a lasting impact. We also welcome gifts through your Donor Advised Funds as well. Reach out to Rachel for questions about giving.

# Capital Campaign Events Planned for 2026

- This year, we will host four dedicated fundraising events, one each quarter, to spotlight the Fix the Wicks Campaign and build lasting community awareness. This marks the start of a new strategy: calendarizing the year around the Campaign and focusing on a few high-impact signature events rather than many smaller ones, allowing us to maximize visibility, attendance, and fundraising momentum. Alongside these events, we'll also highlight upcoming volunteer opportunities to support marketing, outreach, and community engagement throughout the year.
- *Whaling Symposium March 28*
- *Champagne for the Campaign Gala July 25*
- *Houses of Sea Captains House Tour September 13*
- *Harmonies by Candlelight at Wicks House Concert and Dinner December 10*



**CAPE COD & THE ISLANDS**

MUSEUMS  
ON THE GREEN


**WHALING SYMPOSIUM**

● WHALING STORIES THAT BUILT OUR COMMUNITY ●

JOIN US FOR AN AFTERNOON EXPLORING THE HISTORY OF WHALING ON CAPE COD AND THE ISLANDS. THROUGH EXPERT LECTURES, A GUIDED TOUR OF THE DR. FRANCIS WICKS HOUSE, AND A CLOSING RECEPTION, GUESTS WILL EXPERIENCE HOW MARITIME HISTORY SHAPED OUR COMMUNITY. PROCEEDS BENEFIT THE FIX THE WICKS CAMPAIGN.

DATE  
**MARCH 28, 2026**

LOCATION  
**MUSEUMS ON THE GREEN**



# Rachel Lovett, Executive Director

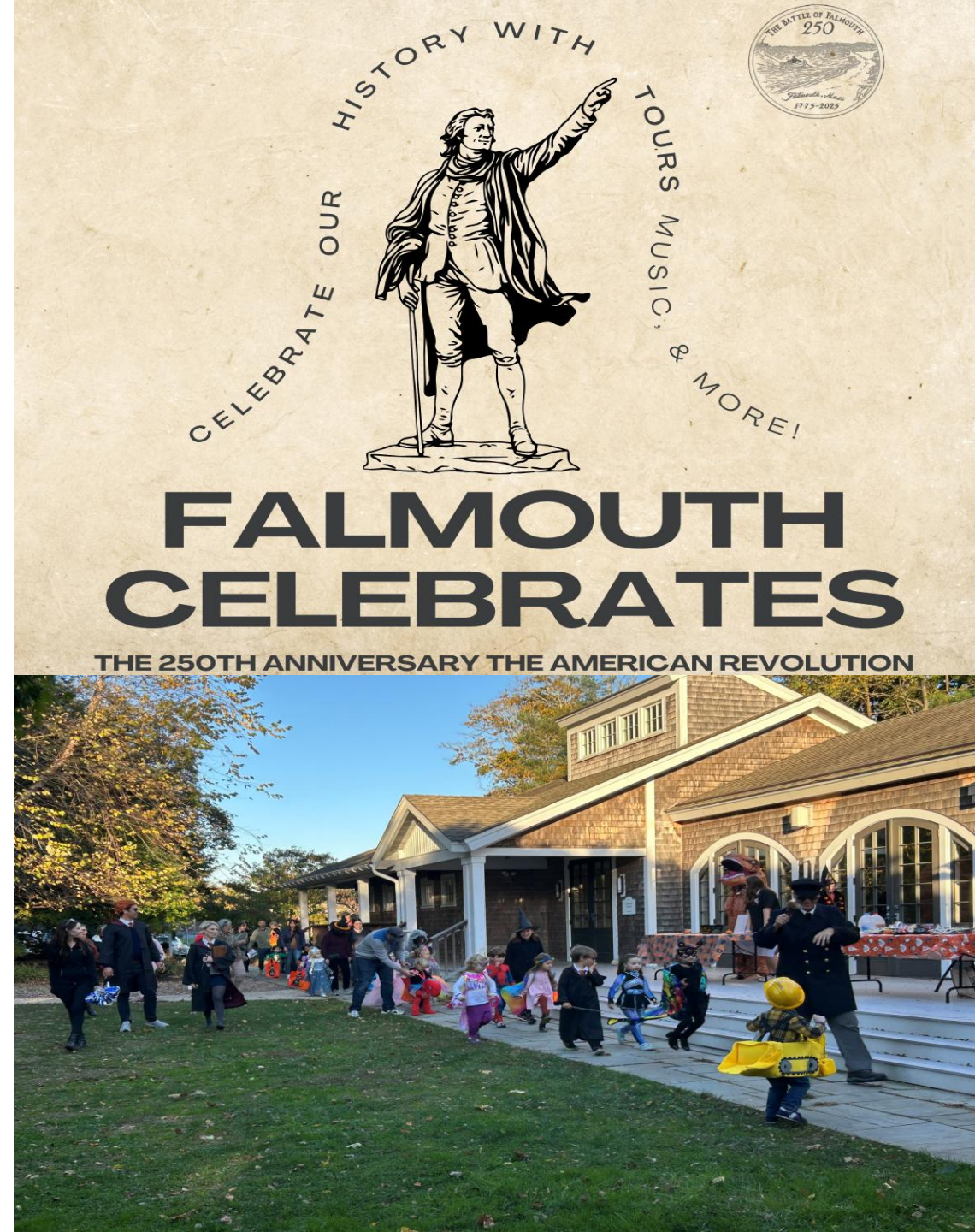
## •Programming Highlights:

In 2025, the Falmouth Museums on the Green experienced a year of exceptional momentum and public impact, combining ambitious exhibitions, robust educational outreach, and meaningful preservation work. The Museums presented major exhibitions that connected local stories to national narratives, including collaborative projects such as *Faces of Change*, an exhibition with Falmouth High School, while also welcoming third grade field trips and hosting school visits that brought local history directly into classrooms. The organization hosted more than 56 mission-focused programs, lectures, and events, engaging residents and visitors year-round and reinforcing the Museums' role as an accessible community resource. In support of the nation's upcoming 250th anniversary, the Museums launched the Fix Wicks Campaign to restore the Dr. Francis Wicks House, continued to reinterpret historic interiors, and advanced collections through important acquisitions and conservation projects. Staff and board actively participated in the Town's Falmouth 250 Committee, helping shape a slate of collaborative events for the commemoration. Collectively, these efforts strengthened preservation, education and community partnerships, affirming the Museums on the Green as a dynamic cultural anchor for Falmouth.

We also had four interns throughout the year working on collections and education programming thanks to the Caroline S. Lloyd Education Fund.



- **Looking Ahead to 2026:**
- Major exhibition planned:
  - *Falmouth's Role in the American Revolution* (Cultural Center, opening June).
- Restoration work in the Wicks House scheduled for May; docent training and seasonal opening planned for June.
- **2026 Programs and Events**
- We are excited to present a dynamic and full calendar of programs for 2026, designed to engage, educate, and inspire our community. Highlights include a variety of educational initiatives, thought-provoking lectures, and enriching field trips that will immerse participants in Falmouth's rich history.
- **Education Assistant Hired**
- In September, Erin Usawicz joined the Falmouth Historical Society as Education Assistant. Her hiring underscores the museum's steadfast commitment to education and preservation, advancing our mission to engage the community with Falmouth's rich history.



# Closing Remarks from Carolyn Tarr & Adjournment for Coffee Hour

