

ANNUAL REPORT 2017



FALMOUTH MUSEUMS ON THE GREEN

HOME OF THE FALMOUTH HISTORICAL SOCIETY



MUSEUMS ON THE C

Let the future not forget;
What the past accounted dear!

— THE FALMOUTH BELL, KATHARINE LEE BATES

DIRECTOR'S REPORT



2017 WAS A WATERSHED YEAR for the Museums on the Green, home of the Falmouth Historical Society. This year, we reopened the restored and renovated 1730 Conant House, complete with state-of-the art research center, refurbished office spaces, and significantly improved heating and air conditioning capabilities. We also unveiled a new exhibit, *Falmouth: Changing with the Times*, masterfully created by Helen Riegle of Marblehead, MA. During the year, we installed a handicap-accessible pathway between the Cultural Center and the Conant House.

An updated website now makes it easier for members and guests to learn about the Museums' talks and events. In 2017, visits with former Senator and peace negotiator George Mitchell and Sergei Khrushchev drew the biggest audiences. Other events included a series of talks on women's history, *Why Didn't I Know About This?*, sponsored by Mass Humanities, and the commemoration of the 100th anniversary of the United States' entry into World War One. In addition to lectures on WWI, we displayed a number of original WWI posters from our collection and created an exhibit (with the assistance of the Cape Cod Military Museum and local collector Gary Soares) in the Hallett Barn Visitors Center. The year ended with a very well-received WWI-themed Christmas display in Wicks House, created by the Falmouth Garden Club.

Providing educational opportunities for young people is an important part of our mission. Each year, in addition to offering programs about Colonial life for visiting third grade students, we collaborate with the high school's art department and co-sponsor a summer program for children with other nonprofits. The Katharine Lee Bates Poetry Fest in August and the Night Watchman in October are among our family-friendly events.

In 2017, we served as the 'house museum' for the New England Museum Association, when, for the first time in its 99-year history, the

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organization hosted its annual conference on Cape Cod. We were honored to help plan and implement the conference at the Sea Crest Beach Hotel and play a prominent role in this outstanding event.

We are proud of the positive impact we have had in the community and the contribution we make to the tourist and creative economies that fuel businesses on Cape Cod. We are also proud to have had a good year financially. The number of memberships grew; private rentals increased; sponsorships and grants expanded. Our financial reserves enjoyed a modest uptick, but we need more income and reserves to ensure our long-term stability.

As the custodian of antique buildings, we will continually need to plan and finance on-going maintenance and repairs. Looking ahead, the restoration of the 1790 Wicks House will be our next project. We will accomplish that goal as we have all the others: by working together.

Our amazing army of volunteers—110 strong—is critical to our operations. Together, they donated 3,900 volunteer hours to guide visitors, do research, mow the lawn, stuff envelopes, greet lecture-goers, share history with young students—the list goes on and on. As I have said many times: we could not do what we do without our volunteers.

We would like to thank everyone who has supported the Museums on the Green in 2017. You are part of something very special to this community.

Mark Schmidt
Executive Director

FROM THE PRESIDENT



THE MISSION OF the Falmouth Historical Society is to preserve, share, and celebrate the history and culture of Falmouth. Our collection of artifacts and documents are an important part of that mission. In 2017, a cadre of devoted volunteers continued to research, identify, photograph and enter them in a searchable database for preservation and easy reference. Nina Webber's collection of china and memorabilia highlighting Falmouth's story, World War One artifacts, annual scrapbooks from the College Light Opera Company and a portable Civil War quartermaster's desk owned by Elijah Swift, Jr., were among this year's gifts. We are continually grateful for these and the many other donations we received.

Looking forward, we hope to display the two cannon that were recovered from Great Ledge in Buzzards Bay at least fifteen years ago. They have been identified by some as armament associated with the HMS Nimrod. These artifacts provide an exciting opportunity to include the War of 1812 and the bombardment of Falmouth in 1814 into our historical conversations.

The largest object in our collection is the 1790 Dr. Francis Wicks House. While we renovated and restored the rest of the campus, this house has managed to wait patiently for its turn. Its time has come. We will need to start the most urgently needed renovations in the fall of 2018, as we prepare an overall plan for the work and funding for this major venture.

As in the past, we will continue to be good stewards of our existing resources and move forward carefully and responsibly. Over the past decade, many have contributed to and participated in the evolution of the Museums on the Green. We hope we can continue to count on our good friends. Our vision for a completed museum complex is almost within reach.

Tamsen George
President, Board of Directors

TREASURER'S REPORT

THE FALMOUTH HISTORICAL SOCIETY has an operating account for annual income and expenses and a capital/investment account for long-term stability, supporting operations and providing for major capital expenses.

OPERATING ACCOUNT

The operating account began the year with \$15,858 and ended the year with \$33,105. The operating income in 2017 was much higher than budgeted, thanks to two generous grants of \$20,000 from foundations and support of our members. The operating expenses were higher than budgeted, mostly in building projects and technology.

Annual income does not cover all our operating expenses. Each year we draw on our capital/investment funds. We transferred \$38,564 from our invested funds this year for support of operations.

CAPITAL/INVESTMENT FUNDS

The approximate annual rate of return on assets for 2017 was 11.93% net of fees. The Investment Committee meets regularly with our investment advisors at Cape Cod Five Trust & Investment to review performance against the benchmarks and adherence to the investment policy asset allocation guidelines.

The capital campaign to restore and renew the 1730 Conant House exceeded its goal of \$1.3 million (total \$1,306,913). The total expenses of the project were \$1,143,193, adding \$163,720 to our reserve for the future. This was under our goal of \$200,000, but still a significant addition to our reserve. The total in our capital fund at the end of 2017 is \$763,175.

We would love to receive more donations to the capital/investment fund. The long-term survival of our enterprise depends on it. Please remember to think of us in your will.

Mary Harris

Treasurer & Chair, Investment Committee

FALMOUTH HISTORICAL SOCIETY OPERATING INCOME 2017



Donations	\$86,685
Grants & Sponsorships	\$45,000
Our Own Funds	\$38,564
Membership/Programs	\$27,455
Rental Income	\$21,996
Fundraising/Grants	\$20,835
Other Income	\$7,911
TOTAL	\$248,446

FALMOUTH HISTORICAL SOCIETY OPERATING EXPENSES 2017



Payroll	\$116,291
Administration & Technology	\$35,300
Buildings & Grounds	\$27,082
Utilities	\$16,239
Development	\$11,688
Insurance	\$9,021
Curatorial	\$8,465
Equipment	\$7,112
TOTAL	\$231,198



OPERATING CASH FLOW 2017

	2017	2016
INCOME		
Donations	86,685	67,646
Fundraising Events Net	20,835	13,632
Grants & Sponsorships	45,000	9,250
Membership/Programs	27,455	31,689
Rental Income	21,996	18,534
Other income	7,911	3,923
Net from Operations	209,881	144,674
Support from Investments	38,564	61,158
EXPENSES		
Payroll	116,291	124,287
Administration & Technology	35,300	20,369
Buildings & Grounds	27,082	11,147
Utilities	16,239	15,771
Insurance	9,021	11,147
Development	11,688	9,694
Curatorial	8,465	4,735
Equipment	7,112	7,024
Total Expenses	231,198	204,174
NET INCOME	17,247	1,658



CAPITAL ACCOUNTS CASH FLOW 2017

	CHECKING	INVESTMENTS	TOTAL
BEGINNING BALANCE 12/31/2016	26,057.33	585,460.77	611,518.10
INCOME			
Conant House Donations	144,820.00	1,951.28	146,771.28
CPA Town of Falmouth	91,395.50		91,395.50
Picket Fence Fund	12,940.00		12,940.00
Interest & Dividends	12.55	14,683.93	14,696.48
Realized Gain		72,174.62	72,174.62
Unrealized Gain(Loss)		-12,045.03	-12,045.03
TOTAL INCOME	249,168.05	76,764.80	325,932.85
INTER ACCOUNT TRANSFERS	-68,033.49	68,033.49	0.00
DISBURSEMENTS			
Management Fees		5,934.29	5,934.29
Accounting	6,000.00		6,000.00
Archival Shelving	1,305.96		1,305.96
Conant Other Expenses	14,452.46		14,452.46
Exhibit Expenses	48,890.00		48,890.00
Picket Fence	19,246.00		19,246.00
Repay Line of Credit	39,883.53		39,883.53
Transfer to Operating	38,563.73		38,563.73
TOTAL DISBURSEMENTS	16,8341.68	5,934.29	174,275.97
END BALANCE 12/31/2017	38,850.21	724,324.77	763,174.98
RATE OF RETURN			11.93%

2017 SUPPORTERS ANNUAL FUND

GENEROUS BENEFACTORS (\$1,000+)

Mr. and Mrs. Robert Birch
DiStasi Family
Patricia A. Dottore
Mary and Charlotte Harris
Richard A. Heald Fund
William G. Henry Trust
Estate of Roberta MacLeod
Carolyn P. Partan

SUPPORTERS (\$500-\$999)

John and Jean Conners
Karin P. Edwards
Carlyn J. Ellms
Elizabeth Heald
H. Giles and Debbie Knight
James and Caroline Lloyd
James and Alicia McGrath
Sara F. Morner
E. Kent Swift, III
Terry and Olivia White
Marcia C. Young

\$101-\$499

Levi and Jeanne Adams
John and Gabrielle Allen
Donald and Dee Aukamp
William Bates, Jr.
Diana and David Brassard
Mary Fran Buckley
David Bullock
James and Ann Cleary
Harry and Marie Cromwell
Eleanor Taglieri Ericson
David and Doris Fausch
Foley & Foley

Judith Frank
Tamsen E. George
Dr. David and Janice Gouveia
Margaret Jewett Greer and William H.
Greer, Jr.
Robert and Ursula Haslun
Robert Hauser
Audrey Iarocci
Leonard and Patricia Johnson
Virginia D. Johnson
Sara Ostrom King
Jerry and Dianne Lynch
Rocco and Susan Maffei
Ronald and Barbara Marcks
Dr. Richard McElvein
Michael and Lyn McNaught
Rev. Bobbie Miner
Catherine Morse
Brian and Mary Nickerson
Palmer House Inn Bed & Breakfast
Karen and Russ Perry
James Reulbach
Donald and Christy Rhoads
Robert B. Ryder
Tom and Judy Sbarra
Ann Sears
Robert and Dorothy Simpson
Frederic F. Taylor
Noah and Janet Totten
Kathy Tunsley
Carl and Grace Watt
B. Grant Willis

UP TO AND INCLUDING \$100

Anonymous [9]
Dr. and Mrs. Donald Abt
Louise T. Adler
Margaret Adlum

Jomarie Alano and William Treat
 Walter and Mary Alessi
 Jeanne Alves
 Robert and Alison Ament
 Curtis Bakal
 Sandy Bakalar
 Lee Barrington
 Barry and Camille Beale
 Dennis and Mary L. Belanger
 Glenn and Judy Bell
 George H. Billings
 Jodee P. Bishop and James C. Reber
 Karen Bissonnette
 Walt and Priscilla Bond
 George and Naomi Botelho
 Carl and Jean Bowin
 Frank A. and Donna D. Brown III
 Arthur and Booje Calfee
 Cape Coastal Computers
 James E. Cardoza
 Joanne Blum-Carnevale
 Mr. and Mrs. Thomas Chadie
 Arthur and Kate Chute
 Richard S. Chute
 Thomas and Mollie Clarke
 Sally Collinson
 The Cooperative Bank of Cape Cod
 Patricia J. Cowan
 Elizabeth Craig
 Ann Davis
 Charles A. Davis III
 Patricia and Ted Davis
 Claire DeMello
 John and Gail Densler
 Helen and Martin Devine
 Francis and Carol DeYoung
 Robertson and Patricia Dinsmore
 Helen Dixon
 Andy Dufresne
 Brenda Dugan
 Shirley R. Dunkle
 Rita Dussault
 Anne W. Dyer
 Bruce Eldred
 Anne Emerson
 Norma B. Engles
 Falmouth Garden Club

Falmouth Heights – Maravista
 Neighborhood Association
 Stephen and Rosemary Fassett
 Nancy C. Fay
 Thomas and Toshie Ford
 Wesley and Margaret Forte
 Margaret Y. Foster
 Arthur Fritz
 Barbara A. Gachot
 Peter Gallerani
 Mr. and Mrs. Harold Gilmore
 Glynn Law Offices
 Jeanne Glynn
 Gerald Gootman
 John and Lyn J. Gould
 Stuart Graham and Jessie Klyce
 Edward Grayson
 Mr. and Mrs. C. Wesley Gregory
 Mr. and Mrs. James Grigun
 Marvin and Avis Grosslein
 Robert Gunning
 Susanne Goodman Hallstein
 R. Barry and Elizabeth Hamilton
 Ralph Herbst
 Michael and Donna Herlihy
 Frederic R. and Patricia M. Hildebrandt
 Joyce Hiller
 Rod Hinkle and Kirstin Moritz
 John and Olivann Hobbie
 Jane Holtz
 Peter and Lindsay Hopewood
 Alfred G. Irish
 Jane and Bill Jackson
 Tom and Denise Jay
 Megan and Dewitt C. Jones, III
 James Kalperis
 Drs. Nancy and Gordon Kaye
 Anthony Keefer
 Richard E. Kendall
 Nancy Killough
 William and Joyce Kirk
 Ken Kostel and Anne-Marie Runfola
 Mary Ellen Laak
 Louis and Camilla Larrey
 Frederick V. Lawrence, Jr.
 Ruth Lawrence
 Debra Levy

Continued >



Eve and Theodore F. Lippold
 Elizabeth C. Listerman
 Vicky and Pete Lowell
 Alison C. Martin
 David S. Martin
 Edgar M. Masters and B. Deborah
 Cohen
 Michael Mastromonaco
 Richard and Leslie McCall
 The McDonalds
 Don and Carol McInnes
 David and Barbara McPhelin
 Stephen and Nancy McPherson
 Maria Moniz
 Priscilla Moor
 Day and Kathie Mount
 Tom and Becky Mountford
 Marylyn P. Mullen
 Joseph Mulvey
 Alice E. Murphy
 Kathleen Murray
 Tricia Nicholson
 Gail Oakes
 Kathryn Paine
 David and Lois Parker
 Russ and Joan Pelletier
 Marcia Pendleton and Lloyd Harte
 Barbara J. Perry
 Niles A. Peterson, III
 Pine Haven Investment Counsel, Inc.
 Joanna Pitocchelli
 Claire Pokraka and Caryn Montella

Richard and Susan K. Ratzan
 Anthony Rawson
 Nancy and Cary Rea
 Peter and Abby Ribbans
 John and Sandy Rodgers
 Carole Romaine
 Kenneth Rondeau
 Theodor Ross and Heidi Kleinman
 R. W. Salter
 Marilyn Sanborn
 Morton T. Saunders
 Stephen and Patricia Sawyer
 Mark and Doreen Schmidt
 Capt. Henry L. Schroeder
 Carol Q. Schwamb
 Harold H. Sears
 Kathy and Rich Sherman
 Joan Smith Family
 Maryanne Smith
 Donna Sofuolis
 Judy Stetson
 Jean Stewart
 Revs. Mark and Nancy Strickland
 Ronald and Barbara Stutzman
 Daniel and Ann Swift
 Jim and Alice Tow
 Jim and Maureen Trodden
 Donna E. Walcovy
 John and Barbara Weyand
 Tanya White
 Geoffrey and Ann Woolford
 Les and Ginny Wrigley

2017 HONOR GIFTS

IN HONOR OF

Martha Adams, by Nancy Killough
Meg Costello, by Judy Stetson
Nate Dondis, by Debra Levy
Tamsen George, by Carolyn P. Partan
Charles Hauck, by Rod Hinkle and
Kirstin Moritz
Charles H. Hayes, by anonymous
Leonard and Patty Johnson,
by Susanne Goodman Hallstein
Caroline Lloyd for her collaborative
spirit, by John and Barbara Weyand
Rocco Maffei, by Michael and
Donna Herlihy
Kay Morse, by Rod Hinkle and
Kirstin Moritz
Carolyn Partan, by James and
Caroline Lloyd
Mark Schmidt, by Rod Hinkle and
Kirstin Moritz
Volunteers, by Ronald and
Barbara Stutzman
Woman Historian Award and
School Programs, by James and
Alicia McGrath

IN MEMORY OF

Gerard R. Alves, by Cape Coastal
Computers
Clarence J. Anderson, by
Barbara J. Perry
Katharine Lee Bates, by William Bates, Jr.
Kathleen S. Betts, by Arthur Fritz
Priscilla Robb Billings, by
George H. Billings
Mary Brown, by anonymous
Cecyl Bryant, by Arthur and
Booje Calfee
Frances Kimball Bullock, by
David Bullock
John Burns, by Don and Carol McInnes
Robert A. Cowan, by Patricia J. Cowan
Charles A. Davis Jr., by Ann Davis

Charles A. Davis Sr. and Charles A.
Davis Jr., by Charles A. Davis III
William M. Dunkle, by Shirley R. Dunkle
Arnold Dyer, by Nancy Killough
George Engles, by Norma B. Engles
Carlton T. Faunce, by R. W. Salter
Charles V. Fay, by Nancy C. Fay
Barbara Francis, by Kathy and
Rich Sherman
Charlie Gachot, by Barbara A. Gachot
Capt. Zenas Hamblin, by Judith Frank
Grace Hauser, by Robert Hauser
Joe Iarocci, by Audrey Iarocci
Angel Kalperis, by James Kalperis
Cynthia Kendall, by Barry and
Camille Beale
Brian Dionne and Susan Kirk, by
William and Joyce Kirk
Rich Miner, by Rev. Bobbie Miner
Mary Miller Morse, by Elizabeth Craig;
Patricia and Ted Davis; Falmouth
Heights – Maravista Neighborhood
Association, Marcia Pendleton and
Lloyd Harte; Donald and Christy
Rhoads
Christopher. J. Nickerson, by
Tricia Nicholson
Adelaide and John Quibman, by
Carol Q. Schwamb
John and Rina Ricci, by
Joanna Pitocchelli
Kristin Sears, by Harold H. Sears
J. Thomas Smith, by Maryanne Smith
Joan Smith, by Joan Smith Family;
George and Naomi Botelho
Stanley Sulis, by Donna Sofuolis
Arlette and E. Kent Swift, Jr., by
E. Kent Swift, III
Dr. Artemas J. Stewart, by Jean Stewart
Evelyn Webber, by Richard and
Susan K. Ratzan
Mary and Redwood Wright, by
Megan and Dewitt C. Jones, III



2017 SUPPORTERS FENCE FUND

Jayne B. Abbott
 Levi and Jeanne Adams
 Helen V. Barnes
 Mary Fran Buckley and Robert Haskell
 Charles Davis
 John A. and Sally DeMello
 Carolyn Doyle
 Kristin Gerlach
 Dr. David and Janice Gouveia
 Mary G. Heard
 James and Caroline Lloyd
 Eileen Miskell
 Thomas and Becky Mountford
 Sho and Linda Ohkagawa
 David and Phyllis Rubin
 Marianne Shafer
 J. Carlisle and Nancy Smith
 Tim and Sheila Smith
 Maureen A. Sullivan
 Norman Wicks
 Philip and Karen Zimmerman

ADDITIONAL SUPPORTERS

Foundations, Businesses and Other Organizations

Baker Monument Company
 Barnstable County Sheriff's Department
 Cape Cod Five Charitable Foundation
 The Cape Cod Foundation
 Chapman Cole & Gleason
 Cooperative Bank of Cape Cod
 Eight Cousins, Inc.
 Falmouth Fund of The Cape Cod
 Foundation
 Falmouth Garden Club
 Falmouth Toyota, Inc.
 First Citizens' Federal Credit Union
 First Congregational Church
 Foundation of American Institute for
 Conservation/IMLS
 Hermann Foundation
 Highland Street Foundation
 Longfellow Design Build
 M. Duffany Builder, Inc.
 Marine Lodge A.F. and A.M. (Masons)
 Martha's Vineyard Savings Bank
 Mass Humanities
 Michael's Arts & Crafts
 Palmer House Inn Bed & Breakfast
 Rockland Trust
 Salt Pond Realty, LLP
 St. Barnabas Episcopal Church
 US Federation of Friends of Museums
 Wood Lumber Company
 Woods Hole Foundation, Inc.
 Willett Foundation

While we have tried to be complete and accurate with this Annual Report, please notify us of any errors or omissions. Call 508.548.4857; email info@musuemsonthegreen.org; or send a note to Museums on the Green at PO Box 428, Falmouth, MA 02541.



2017 SUPPORTERS CONANT HOUSE RESTORATION

Anonymous (5)
 Dr. and Mrs. Donald Abt
 William Bates, Jr., in memory of
 Katharine Lee Bates
 Barry and Camille Beale, in memory of
 Cynthia Kendall
 Mary Frances Buckley and Robert
 Haskell
 Joanne Blum-Carnevale
 Thomas and Janet Chadie
 Ronald and Nancy Church
 Peter Clark
 Annie Hart Cool
 John and Gail Densler
 Helen Dixon
 Patricia A. Dottore
 Kevin M. Doyle
 Shirley Dunkle, in memory of
 William M. Dunkle, Jr.
 Carol Erhardt
 Janis Eydenberg, in memory of
 Richard Murphy
 Falmouth Community Preservation
 Committee
 Tamsen E. George
 Dr. David and Janice Gouveia

Sue G. Gregory
 Charlie and Sally Hauck
 Elizabeth P. Heald
 Rodney Hinkle and Kirstin Moritz, in
 honor of Charlie Hauck
 Carolyn M. Hummer
 Lawrence Lynch Corp
 Lovell Charitable Foundation
 Vicky and Pete Lowell
 Rocco and Susan Maffei
 Beth Mahoney
 Sho and Linda Ohkagawa
 David and Lois Parker
 Carolyn P. Partan
 Joanna Pitocchelli
 Carol C. Reynolds, in memory of
 Gerald B. Reynolds
 Morton T. Saunders
 Carol Q. Schwamb
 Dr. and Mrs. John J. Short
 Tim and Sheila Smith
 Noah and Janet Totten
 Sandra Trainor
 Ann Wadsworth
 Willett Foundation
 Marcia C. Young



BOARD OF DIRECTORS 2017

Tamsen George, *President*
Karen Rinaldo, *Vice President*
Kevin Klauer, *Second Vice President*
Catherine Morse, *Secretary*
Mary Harris, *Treasurer*

Dennis Belanger
Patricia Dottore
Karin Edwards
David Gouveia
Bob Haskell
Rocco Maffei
Alicia McGrath
Patricia O'Connell
Carolyn Partan
John Rodgers
Barbara Sillery
Kathy Tunsley
Olivia Masih White

STAFF

Mark Schmidt, *Executive Director*
Meg Costello, *Research Manager*
Sarah Murphy, *Marketing Manager*
Carolyn Tarr, *Events Manager*
Jeanne Alves, *Bookkeeping*



FALMOUTH MUSEUMS ON THE GREEN

HOME OF THE FALMOUTH HISTORICAL SOCIETY

55-65 Palmer Avenue | PO Box 174 | Falmouth, MA 02541
508.548.4857 | museumsonthegreen.org