Let the future not forget
What the past accounted dear!

— THE FALMOUTH BELL, KATHARINE LEE BATES
2018 WAS AN ESPECIALLY MEMORABLE YEAR.
In the Director’s Report, you’ll learn more about our major accomplishments. However, when I think back over this year—every year—it’s not just the engaging talks, interesting exhibits and fun events I remember. I also remember all the people who contributed to the Museums’ success: our members, donors, volunteers, staff, sponsors, partners and participants. It takes an army of people who love history and our community to make the magic happen. Thank you!

Every year, we also want to recognize individuals and groups who have provided outstanding leadership and made significant contributions to our community. Our 2018 Heritage Award recipients were David Willard of the Cape Cod Five Foundation and the Falmouth Volunteers in Public Schools. We thank these kind and caring citizens for making education a priority and creating extraordinary opportunities for Falmouth residents.

The Museums’ dedication to education extends to its ongoing programs for local children. Each year, busloads of third graders from Falmouth schools visit the campus to learn about colonial life and their hometown. We also partner with six other local nonprofit organizations to produce “Inspired by Nature.” The five-day program features different science, technology, art, music and history adventures for children ages 9-12.

While we’re “doing,” we’re always “digging” into the next year, deciding which projects to tackle, programs to present, objects to exhibit, and, most importantly, how to continue to strategically support our operations in the years to come. This year, we updated our bylaws and created a 4-year strategic plan to strengthen our organization and develop a blueprint for continued success.

Stay tuned! Stay involved!

Tamsen George
President, Board of Directors
IT WAS A SOLID YEAR FOR THE MUSEUMS, which received a top honor in Cape News Group’s inaugural “Best of the Upper Cape Local Choice Awards.”

The season included almost 50 programs with local experts like Stormy Mayo and national bestselling authors, such as Casey Sherman (“Above and Beyond”), Larry Loftis (“Into the Lion’s Mouth”), Jessica Shattuck (“The Women in the Castle”) and William Martin (“Bound for Gold”).

Why Didn’t I Know About This?, a women’s history series sponsored by Mass Humanities, drew appreciative crowds. Talks with the authors of “Hello Girls,” “Fly Girls” and “Code Girls” explored women’s groundbreaking roles as switchboard operators in WWI, codebreakers during WWII and pioneers in the early days of aviation. We also partnered with the John F. Kennedy Hyannis Museum to bring Pulitzer Prize-winning journalist Eileen McNamara to the Cape to discuss her 2018 release, “Eunice: The Kennedy that Changed the World.” And, two historic re-enactors brought Amelia Earhart and Mary Chipman Lawrence, a 19th century sea captain’s wife, to life.

We hosted our regular historical walking and trolley tours and held several events and fundraisers: Heritage Award, Free Fun Friday, Katharine Lee Bates Poetry Fest, Teddy Bear Picnic and Tea, Annual Antique Show & Sale, Around the Sound Cruise, Wine Tasting and Talk at Cape Cod Winery, Beer BQ2 Fall Festival and the annual Christmas Traditions Tour at the 1790 Dr. Francis Wicks House.

The Museums also participated in the Cape’s second Annual “Festival of Museums,” sponsored by the Cape Cod Museum Trail.

Our volunteer team remained strong. We also hired Deborah Shemo as Office Manager and Norah Schneider as Collections Manager. Marketing & Communications Consultant Joanna Christopher also joined the professional team.

Visitation was significantly higher than in 2017. Membership increased, rentals were strong, and support from grants and sponsorships was robust. With a tight control on costs, we were able to increase reserves and realize a year-end profit.

Mark Schmidt
Executive Director
EXHIBITIONS & COLLECTIONS

Every quarter, the Collections Committee meets to review donated artifacts, documents and art to see if they complement our present collections or relate to the history of Falmouth.

New acquisitions for 2018 included a painting of the whale ship *Awashonks*, built in Woods Hole in 1830 by Falmouth financier Elijah Swift. Once, when stopped for water at a South Pacific island, natives killed the captain and captured the ship. The third mate, Silas Jones, escaped, recaptured the ship and navigated to Hawaii.

We also received two portraits, Deacon Thomas and Susannah Crowell Fish, now hanging in the Conant House library. The couple lived in one of three houses on Quissett Harbor in the 1830s. Thomas owned the shipyard and built the brig *Victory*, bark *Union* and sloop *Susannah*. After experiencing a religious epiphany, Mrs. Fish launched the annual Quissett Revival. Three generous donors contributed to restoration work on the Deacon Fish portrait.

The Museums produced several exhibits in 2018:

- “We Who Adventure Far: Falmouth Whalers Return” told a different story about whaling through the souvenirs local mariners brought back from all corners of the globe.
- “America the Beautiful” featured prints by award-winning artist Chris Gall, a great-great-grandnephew of Katharine Lee Bates.
- Our “Flags of the Founders” exhibit included seven fabulous flags from the archives.
- “Celebrating 50 Years of the College Light Opera Company,” a collaboration with the summer theatre company, included posters, playbills, photographs, newspaper clippings, and costumes.

We also acquired a new shed for our restored cannon that was recovered from Great Ledge in Buzzards Bay in 1983. It has been identified by some as armament associated with the *HMS Nimrod*, so it provides an exciting opportunity to include the War of 1812 and the bombardment of Falmouth into our historical conversations.
THE FALMOUTH HISTORICAL SOCIETY has an operating account for annual income and expenses and a capital/investment account to support operations and major capital expenses and provide long-term stability.

OPERATING ACCOUNT
The beginning balance of the operating account was $33,132; the ending balance was $20,826. The operating income in 2018 was much higher than budgeted, thanks to two generous grants of $55,000 from Foundations and increased support from members. The operating expenses were lower than budgeted.

Due to the increase in income and decrease in expenses, we had an operating surplus of $7,000 transferred to our capital/investment account at the end of the year – a first in many years.

CAPITAL/INVESTMENT FUNDS
The approximate annual rate of return on assets for 2018 was a negative -3.93% net of fees. We certainly hope the market recovers in 2019. The Investment Committee meets regularly with our investment advisors at Cape Cod Five Trust & Investment to review performance against the benchmarks and adherence to the investment policy asset allocation guidelines.

The total in our capital fund at the end of 2018 was $741,400.

The immediate and long-term survival of the organization relies on ongoing donations to the annual operating fund appeal and the capital/investment fund. Planned gifts also help ensure the Museums’ legacy.

Mary Harris
Treasurer
FALMOUTH HISTORICAL SOCIETY
OPERATING INCOME 2018

- Grants & Sponsorships: $83,158
- Donations: $72,240
- Members/Programs: $25,843
- Rental Income: $25,756
- Events/Net: $15,962
- Other Income: $6,603

FALMOUTH HISTORICAL SOCIETY
OPERATING EXPENSES 2018

- Payroll: $122,449
- Development: $22,871
- Buildings & Grounds: $20,799
- Administration & Technology: $17,317
- Utilities: $16,652
- Equipment/Repairs: $16,587
- Insurance: $12,506
- Curatorial: $5,687
# OPERATING CASH FLOW 2018

<table>
<thead>
<tr>
<th>Category</th>
<th>2018</th>
<th>2017</th>
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<tr>
<td><strong>BEGINNING CASH</strong></td>
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<td><strong>INCOME</strong></td>
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<td>Donations</td>
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<td><strong>Net from Operations</strong></td>
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<td><strong>Support from Investments</strong></td>
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<td><strong>EXPENSES</strong></td>
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<td>Payroll</td>
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<td>Buildings &amp; Grounds</td>
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<td>Insurance</td>
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<td>Development</td>
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<td>Curatorial</td>
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<td>Equipment</td>
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<td><strong>Total Expenses</strong></td>
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<td><strong>NET INCOME</strong></td>
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<td><strong>ENDING CASH</strong></td>
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## CAPITAL ACCOUNTS CASH FLOW 2018

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<th></th>
<th>CHECKING</th>
<th>INVESTMENTS</th>
<th>TOTAL</th>
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<tr>
<td><strong>BEGINNING BALANCE</strong></td>
<td>12/31/17</td>
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<td>BEGINNING BALANCE</td>
<td>$38,850.21</td>
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| **INCOME**            |          |             |         |
| Donations             | $0       | $0          | $0      |
| Interest & Dividends  | $3.39    | $15,959.19  | $15,962.58 |
| Realized Gain         | $0       | $3,655.65   | $3,655.65 |
| Unrealized Gain (Loss)| $0       | -$41,450.55 | -$41,450.55 |
| **TOTAL INCOME**      | $3.39    | -$21,835.71 | -$21,832.32 |

| **INTER ACCOUNT TRANSFERS** |          |             |         |
| INTER ACCOUNT TRANSFERS   | $40,000.00 | $40,000.00 | $0      |

| **DISBURSEMENTS**       |          |             |         |
| Management Fees         | $6,942.26 |             | $6,942.26 |
| Building Projects & Repair | $0     |             |         |
| Transfer to Operating   | -$7,000.00 |             | -$7,000.00 |
| **TOTAL DISBURSEMENTS** | -$7,000.00 | $6,942.26  | -$57.74 |

| **END BALANCE 12/31/2018** |          |             |         |
| END BALANCE               | $5,853.60 | $735,546.80 | $741,400.40 |

| **RATE OF RETURN (LOSS)** |          |             |         |
| RATE OF RETURN (LOSS)     |           |             | -3.93%  |
DONORS

2018 SUPPORTERS

GENEROUS BENEFACTORS
$1,000+
Diana and David Brassard
Patricia Dottore
Mary and Charlotte Harris
Elizabeth Heald
Richard A. Heald Fund
James and Caroline Lloyd
James and Alicia McGrath
Carolyn Partan
J. Carlisle and Nancy Smith
Wood Lumber Company

$101-$499
Margaret Adlum
Joanne Alano and William Treat
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Arthur Fritz
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Leonard and Patricia Johnson
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Sara Conant Ostrom King
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Lawrence Lynch Corp
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Rocco and Susan Maffei
Ronald and Barbara Marcks
Richard McElvein
Robert McIntire
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Rev. Bobbie Miner
Catherine Morse
Thomas and Becky Mountford
Brian and Mary Nickerson
James Reulbach
Morton T. Saunders
Daniel and Ann Swift
Noah and Janet Totten
Terry and Olivia White
Marcia Young

SUPPORTERS
$500-$999
George Billings
Mary Frances Buckley and Robert Haskell
Cape Cod Five Cents Savings Bank
John and Jean Connors
First Citizens’ Federal Credit Union
Judith Frank
Gene Marie Hassan
Giles and Debbie Knight
Longfellow Design Build
Francis C. and Victoria Lowell
Dana and Eileen Miskell
Thomas Morse
Meredith Pratt
UP TO & INCLUDING $100
Donald A. and Barbara Abt
Louise Adler
Walter and Mary Alessi
John and Gabrielle Allen
Jeanne Alves
Donald Aukamp
David and Sandra H. Bakalar
Baker Monument Company
Leila (Lee) Barrington
Mary Patricia Barry
Glenn and Judy Bell
Jodee Bishop and James Reber
Karen Bissonnette
Josephine Bonaffini
Walt and Priscilla Bond
George and Naomi Botelho
Phyllis L. Burns
Cape Coastal Computers
Cape Cod Winery
Peter and Joanne Carnevale
Joanna Christopher
Arthur L. & Mary Catherine Chute
Richard Chute
Peter Clark and Ellen Barol
James and Ann Cleary
Sally Collinson
Kathleen Daly
Claire DeMello
Helen Devine
Francis and Carol DeYoung

Virginia Dierker
Robertson and Patricia Dinsmore
Helen Dixon
Thomas P. Dolan
Shirley Dunkle
Joan M. Edstrom
Robert and Karin P. Edwards
Norma Engles
Eleanor Ericson
Randy and Lynn Evans
Falmouth Garden Club
Nancy C. Fay
Robert and Genevieve Fitzpatrick
Robert and Winnie Fitzpatrick
Ned and Janice Forrester
Charles and Barbara Gachot
Gregory and Barbara Gillis
Harold and Mary Gilmore
Janice Goodell
Connie Gorman
John and Marilyn J. Gould
Stuart Graham, Esq. and Jessie Klyce
Edward and Alice Grayson
Mary Greer
Sol and Nancy Gully
Robert Gunning
Bruce Haslun and Carol Erhardt
Robert and Ursula Haslun
Mary G. Heard
Frederic and Patricia Hildebrandt
Joyce Hiller

Continued >
Rodney J. Hinckle and Kirstin Moritz
Peter and Lindsay Hopewood
Hartley and Rosemary Hoskins
Carolyn Hummer
Richard Kendall
Kenneth Kostel and Anne-Marie Runfola
Louis and Camilla Larrey
Ruth Lawrence
Jo-Ann Leaf and Daniel Gould
Beth Mahoney
Mary Mangelsdorf
Alison Cady Martin
Joan and Michael Mastromonaco
Richard and Leslie McCall
Jean McCluskey
Jim and Leslie McDonald
Robin J. Miller
Kathrynn Minnock
Donald and Janet Moller
Marianne Monacci
Allan and Maria Moniz
Laura and Ken Morse
Joseph and Jan Mulvey
Alice Murphy
Elain Noe
Sho and Linda Ohkagawa
Robert and Rita Ottaviano
David and Lois Parker
Elizabeth Perrin
Barbara Anderson Perry
Mary Peterson
Pine Haven Investment Counsel, Inc.

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Chris and Pam Polloni
Carolyn Powers
Donald and Christy Rhoads
Peter and Abby Ribbans
Karen Rinaldo
Ralph and Frannie Roberto
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Stephen and Patricia Sawyer
Margaret Schmidt
Henry Schroeder
Carol Schwamb
Daniel and Deborah Shearer
Robert and Dorothy Simpson
Francis Siska
Donna Sofuolis
James Sughrue
Maureen Sullivan
Anne Tessier
Barbara Thomson
Mary E. Tor
Raymond and Susan Tow
James M. and Maureen Trodden
Kathy Tunsley
Carl & Grace Watt
Ellen Weiss
Catherine A. White
Joan Wickersham
B. Grant Willis
Windfall Market
Leslie and Virginia Wrigley
Philip and Karen Zimmerman
2018 HONOR GIFTS

IN HONOR OF
Thomas Fish portrait restoration, by Randy and Lynn Evans
Thomas Fish portrait restoration, by Laura and Ken Morse
Tamsen George, by Carolyn Partan
Captain Zenas Hamblin, by Judith Frank
Mary Harris, by Mary G. Heard
Caroline & Jim Lloyd, by Robert McIntire
Susan Lloyd, by Rodney J. Hinkle and Kirstin Moritz

IN MEMORY OF
William Dunkle, by Shirley Dunkle
Stanley Sulis, by Donna Sofuolis
Rich Miner, by Rev. Bobbie Miner
Niles A. Peterson Jr., by Mary Peterson
Kathleen Betts, by Arthur Fritz
Joan Smith, by George and Naomi Botelho
Jeanette Treat, by Joanne Alano & William Treat
James and Ruth Clark, by Alison Cady Martin
Grace Hauser, by Robert Hauser
Frances M. Alano, by Joanne Alano & William Treat
Elliot Allen Billings and Priscilla Robb Billings, by George Billings
Clarence Anderson, by Barbara Anderson Perry
Charlie Gachot, by Charles and Barbara Gachot

ADDITIONAL SUPPORTERS
Foundations, Businesses and Other Organizations
Baker Monument Company
Cape & Islands United Way
Cape Cod Five Cents Savings Bank
Commonwealth Corporation
Falmouth Road Race
First Citizens’ Federal Credit Union
Henry Herbert Smythe Trust
Highland Street Foundation
Kevin Klauer, Attorney
Longfellow Design Build
Lovell Charitable Foundation
Martha’s Vineyard Savings Bank
Mass Humanities
The Cape Cod Foundation
The Falmouth Fund of The Cape Cod Foundation
Wood Lumber Company
Mass Humanities
Michael’s Arts & Crafts
Palmer House Inn Bed & Breakfast
Rockland Trust
Salt Pond Realty, LLP
St. Barnabas Episcopal Church
US Federation of Friends of Museums
Wood Lumber Company
Woods Hole Foundation, Inc.
Willett Foundation

While we have tried to be complete and accurate with this Annual Report, please notify us of any errors or omissions. Call 508.548.4857; email info@museumsonthegreen.org or send a note to Museums on the Green, PO Box 174, Falmouth, MA 02541
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Norah Schneider, Collections Manager
Deborah Shemo, Office Administrator
Jeanne Alves, Bookkeeping